



Developing and Benefitting From Intelligent Water Networks

Tom Mills Director, Smart Water

Confidential

The world's water supply is FINITE



Due to major global changes only 0.08% of the world's fresh water is available for domestic use

FACTORS INCLUDE:

- Rapid population growth
- Migration
- Uncontrolled, unhealthy urbanization
- Land-use changes
- Economic expansion
- Changes in trade patterns
- Climate change negatively impacting water resources



WORLD'S WATER CONTENT



ABOUT 0.08%

Source: www.unwater.org



CONFIDENTIAL Not for external distribution

Water USE and WASTE are at record levels



Domestic and Industrial Use is STAGGERING

Evolution of Global Water Use

Withdrawal and Consumption by Sector



Note: Domestic water consumption in developed countries (500-800 litres per person per day) is about six times greater than in developing countries (60-150 litres per person per day).

Source: Igor A. Shiklomanov, State Hydrological Institute (SHI, St. Petersburg) and United Nations Educational, Scientific and Cultural Organisation (UNESCO, Paris), 1999.

CONFIDENTIAL Not for External Distribution



Conservative growth estimates forecast a 65% increase in water demand in a 25-year period. That's a 2.7 trillion gallon INCREASE.



EXHIBIT METHODOLOGY

Demand in 2005 is based on inputs from the International Food Policy Research Institute (IFPRI). 2030 projected demand is based on frozen-technology scenario and no increase in water efficiency after 2010 2030 projected supply is existing, sustainable supply at 90% reliability, including infrastructure investments scheduled and funded through 2010, net of environmental requirements. 40% gap is derived from subtracting volume from basins with deficit suplly (2,765 bcm) from total demand then adding volume from basins with surplus supply (81 bcm).

Source: "The Business Opportunity in Water Conservation" McKinsey Quarterly 2010 Number 1

CONFIDENTIAL Not for External Distribution 6



Water SCARCITY is a growing problem worldwide

Technology can help bridge the GAP





Smart Water Networks

Five layers of a comprehensive Smart Water Network



Automated Physical Network Infrastructure

CONFIDENTIAL Not for External Distribution



How does a shift towards a Smart Water Network change the role of the meter?





Pre-requisite : ACCESS TO DATA

Where should data come from?

- Any significant network point

What kind of data should be used ?

- All meaningful data, of which correlation brings added value information
- Set-up of a network is not universal but individual to each water company

Most importantly : data collected is trustworthy and doesn't change with time





With a focus on data and long term meter accuracy solid state metering technologies are moving into the foreground

Solid State metering can deliver:

- Sustained accuracy through life of asset
- Extended working flowrange
- Performance uninterrupted by installation conditions



With a shift to electronic meters, modular RF solutions are no longer required

- Data delivered can be relied upon
- Data collection methods can be designed according to utility requirements
- Technology delivered today should open doors to future development and efficiencies



While considering meters as Data Endpoints, what else could they bring?

Pressure

рΗ

Chemical content

Consumption control

?





How does data frequency effect the value of the data?

Smart Water Meters as part of a network are providing tremendous opportunities for water utilities

Implementation results in:

- Significant financial savings
- Increased understanding of actual consumption losses
- Preparation for an increasingly resource-constrained future

Impact on data due to duration. The Thames trial



Impact on data based on frequency. The Thames trial



Smart Water Meter Benefits

Smart Water Meters as part of a network are providing tremendous opportunities for water utilities

Implementation results in:

- Significant financial savings
- Increased understanding of actual consumption losses
- Preparation for an increasingly resource-constrained future

The Future

The future of Smart Water Networks will rely on the partnership between people and technology to address one of our most precious resources: water.

The vision of safe clean drinking water for all is one that Smart Water Networks can help to keep in focus.



